# AD HOC 133 COMMITTEE SERVICES

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# **GATS 2000**

# Request from the EC and its Member States (hereinafter the EC)

#### <u>to</u>

#### **Pakistan**

#### **General remarks**

This request covers horizontal commitments, MFN exemptions and the following service sectors:

- Professional services
- Business services (other than professional services)
- Postal and courier services
- Telecommunication services
- Construction and related engineering services
- Distribution services
- Environmental services
- Financial services
- Tourism and travel related services
- News Agency services
- Transport (air, maritime, land, other) services
- Energy services

The EC proposes that Pakistan's current GATS commitments are revised in accordance with this request. The EC is both seeking improved commitments and clarification of existing commitments as set out in this Request. The EC is furthermore looking for a reduction in scheduled limitations whether these are horizontal or sector specific in nature.

The EC further requests that commitments are entered in accordance with the scheduling guidelines adopted by the Council of Trade in Services on 23

March 2001 (S/L/92). In particular, for each commitment or limitation entered the EC requests:

- that any remaining limitation on market access (thereafter "MA") or on national treatment (thereafter "NT") are clearly described and only be inscribed in the market access or national treatment columns if the measure is of a nature foreseen by Articles XVI-XVII GATS.

The EC remains available to provide any clarification and answer any question on this request. Questions can be addressed to the European Commission via the EC contact point, via the Delegation of the European Commission in Geneva, or at the following EC officials in Directorate-General Trade Unit D2 (Trade in services, including e-commerce):

Country Desk Officer:	<b>Anya Oram</b> . (Tel : 32-2 295.2826; e-
·	mail: Anya.Oram@cec.eu.int)
General issues:	Joao Aguiar Machado, Head of Unit
	Tel: 32-2 299 6310
	e-mail : <u>joao-luis.aguiar-</u>
	machado@cec.eu.int
	Anders C. Jessen, Deputy Head of
	Unit
	Tel : 32-2 299 2457
	e-mail : <u>anders.jessen@cec.eu.int</u>

Note: The EC reserves the right to revise and/or supplement this request. For each service sector, W120 classification has been followed unless expressly indicated and CPCs refer to the Provisional CPC classification. The precise scope for each sector is without prejudice to the EC's final positions on classification issues and to the EC's classification of their existing commitments.

# **HORIZONTAL COMMITMENTS:**

# EC request to Pakistan

#### Mode 3

Market Access (MA): Form of establishment restriction and maximum foreign equity participation of 51%. **EC Request**: Eliminate.

MA: Funding of representative offices and their role. **EC Request**: Clarify the restriction. The EC reserves the right to make a request in relation to this restriction in the light of Pakistan's response.

National Treatment (NT): Acquisition of real-estate is subject to authorization on a case-by-case basis. **EC Request**: Eliminate.

#### Mode 4

#### **Quantitative Restriction:**

50% limit on the number of foreign executives and specialists in any undertaking. **EC request**: Eliminate.

Degree of affiliation between companies which is required in order for a transfer to be covered by provisions on intra-corporate transferees is not clear. **EC request**: Clarify. Are all affiliated companies covered?

#### Intra-corporate transferees:

Maximum length of stay not specified. **EC request**: Indicate in schedule.

The EC also requests that a commitment be made to allow as intra-corporate transferees without requiring an economic needs test « persons with a university degree or equivalent technical qualification who are transferring for career development purposes or to obtain training in business techniques or methods ». The maximum prior employment requirement should be one year.

#### **Business Visitors:**

No specific commitment has been made. **EC request**: Make a commitment relating to Business Visitors who are not entering to themselves supply a service, but rather to either (a) establish a commercial presence or (b) negotiate and/or conclude salescontracts. Economic needs tests should not be applied. The maximum length of stay should be at least 90 days in any 12 month period.

#### **Contractual Service Suppliers:**

A contractual service supplier is a juridical person with no commercial presence in Pakistan, who has obtained a service contract in Pakistan which requires the presence of its employees in Pakistan in order to fulfil that contract. **EC request**: Take commitments for natural persons working in the service sectors listed below and seeking temporary entry as contractual service suppliers. Such natural persons can be required to have a university degree or equivalent technical qualification – plus the appropriate professional qualifications where this is required by domestic law. The length of stay may be limited to the length of the contract.

#### List of sectors:

# 1. Business Services

Legal Services
Accounting and bookkeeping services
Taxation services
Architectural services
Engineering Services
Integrated engineering services
Computer and Related Services
Management consulting services
Services related to management consulting
Related scientific and technical consulting services

# 7. Financial Services

Services auxiliary to insurance, such as consultancy, actuarial, risk assessment and claim settlement services

Advisory, intermediation and other auxiliary financial services on all the activities listed in the subparagaphs (v) to (xv) of the classification of the Annex on Financial Services, including credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy

# 9. Tourism and Travel Related Services

Tourist Guide Services (CPC 7472)

Note: Mode 4 is covered horizontally in this part for all service sectors. The sectoral requests in the following pages only refer to mode 4 when specifically related to one particular service sector.

#### **PROFESSIONAL SERVICES**

# EC request to Pakistan

Pakistan has committed this sector only partially. The EC requests that this sector is committed as follows:

#### a. Legal Services (CPC 861)

This sub-sector is not committed. **EC Request:** 

Commit covering at least consultancy on public international law and on law of jurisdiction where the service supplier or its personnel are qualified lawyers

- Modes 1, 2, 3: Take full commitments, i.e. schedule "none" under MA and NT
- Mode 4: Commit as referred to in the section "Horizontal commitments"

#### b. Accounting, auditing and bookkeeping services (CPC 862)

This sub-sector is not committed. **EC Request:** 

For accounting and bookkeeping services:

- Modes 1, 2, 3: Take full commitments, i.e. schedule "none" under MA and NT
- Mode 4: Commit as referred to in the section "Horizontal commitments"

For auditing services:

- Modes 2, 3: Take full commitments, i.e. schedule "none" under MA and NT
- Mode 4: Commit as referred to in the section "Horizontal commitments"

# c. Taxation Services (CPC 863) and

#### d. Architectural services (CPC 8671)

These two sub-sectors are not committed. **EC Request** for each of these sub-sectors:

- Modes 1, 2, 3: Take full commitments, i.e. schedule "none" under MA and NT
- Mode 4: Commit as referred to in the section "Horizontal commitments"

#### e. Engineering services (CPC 8672)

This sub-sector is not committed for the entire CPC 8672. **EC Request**: Extend sectoral coverage of commitments to the entire CPC

- Modes 1 and 2: MA and NT These modes remain unbound. **EC Request**: Take full commitments, i.e. schedule "none" under MA and NT
- Mode 3: MA Limit on foreign equity participation. **EC Request**: Eliminate.

- Mode 3: MA Requirement to enter into partnership and/or joint venture with Pakistani engineers or engineering companies. **EC Request**: Eliminate.
- Mode 4: NT This mode remains unbound. **EC Request**: Commit as referred to in the section "Horizontal commitments"

# f. Integrated engineering services (CPC 8673)

- Modes 1 and 2: MA and NT These modes remain unbound. **EC Request**: Take full commitments, i.e. schedule "none" under MA and NT
- Mode 3: MA Limit on foreign equity participation. **EC Request**: Eliminate
- Mode 3: MA Requirement to enter into partnership and/or joint venture with Pakistani engineers or engineering companies. EC Request: Eliminate
- Mode 4: NT This mode remains unbound. **EC Request**: Commit as referred to in the section "Horizontal commitments"

# h. Medical and dental services (CPC 9312)

This sub-sector is committed under Health and social services. **EC Request**: Bring these commitments under Professional services

# **BUSINESS SERVICES (OTHER THAN PROFESSIONAL)**

#### EC request to Pakistan

# **B.** Computer and Related Services

This sector has only been partially committed. **EC Request**: Extend coverage to include CPCs 845 and 849 and schedule commitments at the two-digit level as follows:

Computer and Related Services (CPC 84):

- Modes 1, 2 and 3: Take full commitments, i.e. schedule "none" under MA and NT;
- Mode 4: Commit as referred to in the horizontal section.

In view of the rapid technological advances which have taken, and continue to take place, in this sub-sector, the EC proposes to seek clarification at a multilateral level as to what services are considered to be covered under CPC Prov 84.

### C. Research and Development Services

#### a. R&D services on natural sciences (CPC 851)

- Mode 1: MA and NT: This mode remains unbound. **EC Request:** Take full commitments, i.e. schedule "none" for MA and NT.

# c. Interdisciplinary R&D services (CPC 853)

This sub-sector is not committed. **EC Request**:

- Modes 1 and 3: Take full commitments, i.e. schedule "none" for MA and NT
- Mode 4: Commit as referred to in the section "Horizontal Commitments".

# E. Rental/Leasing Services without Operators

Pakistan has not committed this Sector. **EC Request:** Take commitments as follows:

- a) Relating to ships (CPC 83103)
- c) Relating to other transport equipment (CPC 83101, 83102 + 83105)
- d) Relating to other machinery (CPC 83106 83109)

For each of the above sub-sectors :

- Modes 1, 2, 3 : Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4: Commit as referred to in the section "Horizontal commitments".

#### F. Other Business Services

**NB**. Requests on (h) – services incidental to mining, and (j) – services incidental to energy distribution, are covered in those sections of the request dealing with Energy Services and Construction Services.

The following sub-sectors have not been committed. **EC Request**: Take commitments as follows:

- a. Advertising (CPC 871)
- b. Market research and Public Opinion Polling (CPC 864)
- c. Management consulting services (CPC 865)
- d. Services related to management consulting (CPC 866)
- k. Placement and supply services of personnel (CPC 872)
- m. Related scientific and technical consulting services (CPC 8675)
- n. Maintenance and Repair of Equipment (not including transport equipment) (CPC 633 + 8861-8866)

For each of the above sub-sectors :

- Modes 1, 2, 3 : Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4 : Commit as referred to in the section "Horizontal commitments".

# I) Security Services (CPC 87302 – 87309)

This sub-Sector has not been committed. **EC Request**: Take commitments as follows:

- Mode 3 : MA Commit with no form of establishment or equity limitation. Full NT commitment i.e. schedule "none".
- Mode 4: Commit as referred to in the section "Horizontal commitments".

# e. Technical testing and analysis services (CPC 8676)

 Mode 1: MA and NT: This mode remains unbound due to lack of technical feasibility. EC Request: Take full commitments, i.e. schedule "none" for MA and NT.

#### **POSTAL AND COURIER SERVICES**

#### EC request to Pakistan

This request includes sub-sectors that are listed under the negotiating proposal of the EC (S/CSS/W/61). The work on the revision of classification of this sector is still underway. For this reason, the sub-sectors lack reference to CPC.

Pakistan has not undertaken commitments in postal and courier services. The EC requests Pakistan to commit this sector as follows, based on the EC proposal for the revised classification of postal and courier services:

# Services relating to the handling<sup>1</sup> of postal items<sup>2</sup>, whether for domestic or foreign destinations:

- A. Handling of addressed written communications on any kind of physical medium<sup>3</sup>, including:
- Hybrid mail services
- Direct mail
- B. Handling of addressed parcels and packages<sup>4</sup>
- C. Handling of addressed press products<sup>5</sup>
- D. Handling of items referred to in A. to C. above as registered or insured mail.
- E. Express delivery services for items referred to in A. to C. above.
- F. Handling of non-addressed items.
- G. Document exchange.
- H. Other services not elsewhere specified.

<sup>&</sup>lt;sup>1</sup> The term "handling" should be taken to include clearance, sorting, transport and delivery.

 $<sup>^{2}</sup>$  "Postal item" refers to items handled by any type of commercial operator, whether public or private.

<sup>&</sup>lt;sup>3</sup> E.g. letter, postcards.

<sup>&</sup>lt;sup>4</sup> Books, catalogues are included hereunder.

<sup>&</sup>lt;sup>5</sup> Journals, newspapers, periodicals.

<sup>&</sup>lt;sup>6</sup> Express delivery services may include, in addition to greater speed and reliability, value added elements such as collection from point of origin, personal delivery to addressee, tracing and tracking, possibility of changing the destination and addressee in transit, confirmation of receipt.

# **EC request** for sub-sectors B., C., E., F. and G.:

- Modes 1, 2 and 3: Undertake full commitments for MA and NT.
- Mode 4: Commit as referred to in the section « Horizontal commitments ».

# **EC request** for sub-sectors A. and D.:

- Modes 1, 2 and 3: Undertake commitments for MA and NT.
- Mode 4 : Commit as referred to in the section « Horizontal commitments ».

# TELECOMMUNICATION SERVICES

# EC request to Pakistan

Pakistan has only partially committed this Sector. The EC requests that this Sector is committed as follows:

# **All Modes**

There are no commitments in electronic mail, voice mail, Electronic Data Interchange (EDI), Enhanced/Value-Added Facsimile Services and Code and Protocol Conversion. **EC Request:** 

- Modes 1, 2 and 3: Take full commitments, i.e. schedule "none" under MA and NT:
- Mode 4: Commit as referred to in the section "Horizontal commitments.

A number of provisions relate to domestic regulation normally not affecting market access or national treatment:

- -"All services to be provided in Pakistan shall require a licence from the Regulatory authority established under the law."
- -"Operators and Service providers may be granted licence in accordance with the local legislation."
- -"The number of operators, service providers and licensees may be limited due to technical constraints".

**EC Request**: remove these provisions in the schedule.

The schedule indicates that "The bilateral agreements on accounting rates shall be in accordance with ITU guidelines". **EC Request**: clarify how cost-orientation (as mandated by ITU guidelines) has been reached for accounting rates?.

The schedule also indicates that "The confidentiality of International Total Accounting Rate (TAR) shall be maintained". **EC Request**: Eliminate. In accordance with the March 2001 Scheduling Guidelines, this does not need to be scheduled.

#### Mode 1

NT – This mode is unbound for Voice telephone services, Packet-switched data, E-mail, Internet and Intranet services, Circuit-switched data transmission services and Private leased circuit services. **EC Request:** Take full commitments, i.e. schedule "None".

#### Mode 2

This mode is unbound for On-line information and data base retrieval. **EC Request:** Take full commitments, i.e. schedule "None" under MA and NT.

NT – This mode is unbound for Voice telephone services. **EC Request:** Take full commitments, i.e. schedule "None".

# Mode 3 – Commercial Presence

NT – This mode is unbound for Voice telephone services, and Private leased circuit services. **EC Request:** Take full commitments, i.e. schedule "None".

On-line information and data base retrieval and processing is subject to the use of Pakistan Telecommunication Corporation network. **EC Request**: Eliminate.

#### **Additional commitments**

Pakistan has taken on board only some of the principles of the Reference Paper of the Basic Telecommunications negotiations. **EC Request:** Commit fully to the reference paper of the Basic Telecommunications negotiations instead of the existing additional commitments.

# **CONSTRUCTION AND RELATED ENGINEERING SERVICES**

#### **EC request to Pakistan**

The following sub-sectors have not been committed: **EC Request**: Take commitments as follows:

# A. General construction work for buildings (CPC 512)

# C. Installation and assembly work (CPC 514+516)

# D. Building completion and finishing work (CPC 517)

#### E. Other (CPC 511+515+518)

- Mode 3: Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4: Commit as referred to in the section "Horizontal commitments".

# B. General construction work for civil engineering (CPC 513)

This Sub-sector is committed only for CPC 5132 and CPC 5133. **EC Request:** Extend sectoral coverage to the whole sub-sector CPC 513 and take commitments as follows:

- Mode 3: Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4: Commit as referred to in the section "Horizontal commitments".
- Mode 3: MA Requirement for commercial presence through partnership and/or joint venture with Pakistani engineers or engineering companies **EC Request:** Eliminate.

# **DISTRIBUTION SERVICES**

# EC request to Pakistan

This sector has not been committed. **EC Request**: Take commitments as follows:

- A. Commission agents' services (CPC 621, 6111+6113+6121)
- B. Wholesale trade services (CPC 622, 6111+6113+6121)
- C. Retailing services (CPC 631+632, 6111+6113+6121+613)
- D. Franchising (CPC 8929)

For each of the above sub-sectors:

- Modes 1, 2, 3 : Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4: Commit as referred to in the section "Horizontal commitments".

Note: The EC is prepared to discuss exceptions for a very limited number of extremely sensitive goods, such as arms, ammunitions and explosives.

Note: In accordance with the W120 classification, the EC Request on "Repair services of personal and household goods" (CPC 633) is included under "1. Business services / F. Other business / n. Maintenance and repair".

# **ENVIRONMENTAL SERVICES**

#### EC request to Pakistan

This sector has not been committed. **EC Request**: Take commitments as follows, based on the EC proposal for the classification of environmental services:

#### A. Water for human use & wastewater management

- Water collection, purification and distribution services through mains, except steam and hot water
- Waste water services (CPC 9401)

# B. Solid/hazardous waste management

- Refuse disposal services (CPC 94020)
- Sanitation and similar services (CPC 94030)

#### C. Protection of ambient air and climate

 Services to reduce exhaust gases and other emissions and improve air quality (CPC 94040)

# D. Remediation and cleanup of soil & water

 Treatment, remediation of contaminated/polluted soil and water (part of CPC 94060)

#### E. Noise & vibration abatement

- Noise abatement services (CPC 94050)

# F. Protection of biodiversity and landscape

- Nature and landscape protection services (part of CPC 94060)

# G. Other environmental & ancillary services

- Other environmental protection services not classified elsewhere (CPC 94090)

#### For each of the above sub-sectors:

- Modes 1 (where technically feasible), 2 and 3 : Undertake full commitments for market access and national treatment.
- Mode 4: Commit as referred to in the section "Horizontal commitments".

# **FINANCIAL SERVICES**

# EC request to Pakistan

# <u>General</u>

**EC Request**: Undertake commitments in accordance with the Understanding on Commitments in Financial Services.

#### A. Insurance

- Modes 1 and 2: MA and NT No commitment for MAT insurance and services auxiliary to insurance. **EC Request**: Take full commitments, i.e. schedule "none".
- Insurance brokerage and services auxiliary to insurance are not committed. **EC Request**: Take full commitments in mode 3 for insurance brokerage, in modes 1, 2 and 3 for services auxiliary to insurance (i.e. schedule "none") and commit as referred in the section "Horizontal commitments" in mode 4.
- Mode 3: NT is unbound in all subsectors. **EC Request**: Take full commitments, i.e. schedule "none".
- Mode 3: MA In life insurance, limitation of foreign shareholdings to 25% in existing and 51% in new insurance companies. **EC Request**: Eliminate.
- Mode 3: MA In non-life insurance, bound only for existing providers. **EC Request**: Take full commitments, i.e. schedule "none".
- Modes 2 and 3: MA Reinsurance is unbound. **EC Request**: Take full commitments, i.e. schedule "none".

# Banking and other financial services

- MA - Reciprocity condition. **EC Request**: Eliminate.

Certain subsectors are not covered, including trading for own account of derivative products and exchange rate and interest rate instruments, trading for account of customers of all kinds of negotiable instruments, participation in issues of certain categories of securities, money broking, settlement and clearing services for certain financial assets, pension fund management, and certain other auxiliary financial services. **EC Request**: Take full commitments in mode 3, i.e. schedule "none", and commit as referred in the section "Horizontal commitments" in mode 4.

- Mode 3: MA Bound only for the volume of deposits and assets at the level of 1997. **EC Request**: Eliminate.
- Mode 3: MA Foreign shareholding limited to 49% for new foreign banks. **EC Request**: Eliminate.

- Mode 3: MA Restrictions on the number of branches. **EC Request**: Eliminate.
- Mode 3: MA Prior permission to hold more than 5% of capital. **EC Request**: Eliminate, or not to be scheduled if the criteria are prudential and respect national treatment.
- Mode 3: MA Case by case approval for acquisition of a controlling share in a public sector bank. **EC Request**: Eliminate.
- Mode 3: NT Discrimination on lending to companies controlled by non-residents. **EC Request**: Eliminate.
- Mode 4: MA Prior clearance of the Central Bank for the employment of foreign nationals. EC Request: Eliminate.
- Mode 3: NT is unbound in many subsectors. **EC Request**: Take full commitments, i.e. schedule "none".
- Mode 3: MA Payment and money transmission, operations in call money market and participation in issues of securities are not committed for foreign banks branches set up after 1997. EC Request: Take commitments.
- Mode 3: MA In the sale and purchase of foreign currency and traveller cheques, foreign shareholding is limited to 50%. **EC Request**: Eliminate.
- Mode 3: MA In leasing and portfolio management, foreign shareholding limited to 51%. **EC Request**: Eliminate.

Unbound for part or all provision and transfer of financial information. **EC Request**: Take full commitments in modes 1, 2 and 3, i.e. schedule "none" and commit as referred in the section "Horizontal commitments" in mode 4.

# **TOURISM AND TRAVEL RELATED SERVICES**

# EC request to Pakistan

# A. Hotels and restaurants (incl. catering) (CPC 641-643)

- Mode 2: MA and NT: This mode remains unbound. **EC Request**: Take full commitments, i.e. schedule "none".

# B. Travel agencies and tour operators services (CPC 7471)

- Modes 1 and 2: MA and NT: These mode remain unbound. **EC Request**: Take full commitments, i.e. schedule "none".

# C. Tourist guides services (CPC 7472)

This sub-sector has only been partially committed. **EC Request**: Extend sectoral coverage to include tourist guide services, and take commitments as follows:

- Modes 1, 2, 3: Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4: Commit as referred to in the section "Horizontal Commitments".

# **NEWS AGENCY SERVICES**

# **EC request to Pakistan**

Pakistan has not committed this sector (CPC 962). The EC requests that this sector be committed as follows:

# EC Request (CPC 962):

- Modes 1, 2 and 3: Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4: Commit as referred to in the section "Horizontal Commitments."

# TRANSPORT SERVICES

#### EC request to Pakistan

This sector has not been committed. **EC Request**: Take commitments as follows:

#### A. Maritime transport

**EC Request**: Take commitments in accordance with the attached model schedule (Annex 1). In particular for the following areas:

- 1) <u>International transport</u> (freight and passengers) CPC 7211 and 7212
- 2) Additional commitments for access to and use of ports facilities
- 3) <u>Maritime auxiliary services</u> (maritime cargo handling, storage and warehouse services, customs clearance services, container station and depot services, maritime agency services)
- 4) <u>Multimodal activities</u>: for inland forwarding of cargoes commit the ability to rent or lease or to have access to and use of multimodal facilities (as specified in the note to the schedule).
- 5) <u>Definitions</u> commit definitions as specified in the model schedule.

The EC also request the following additional maritime commitments from Pakistan:

- 6) <u>Equipment.</u> To facilitate planning of their businesses operators should be allowed to reposition their own equipment, such as empty containers, between ports of Pakistan, when it is not carried against payment. This is requested to be committed in a new footnote:
  - "9. Movement of own equipment. International maritime transport suppliers can move/reposition their own equipment (i.e. empty containers, flatbeds etc.) on their own vessels between ports of Pakistan."
- 7) <u>International cargo.</u> Notwithstanding the general exclusion of "cabotage" in the definitions of the model schedule (see Annex 1) an international maritime transport supplier should be allowed to operate feeder services for its own international cargo between ports of Pakistan. This is requested to be committed in a new footnote:
  - "10. Notwithstanding the exclusion of "cabotage" in definition 1 above international maritime transport suppliers can operate vessels for the purposes of pre- and onward carriage of the international cargo between ports of Pakistan. "

In this context Pakistan may wish to take the one or more of the following principles into concern:

- <u>Size of the port.</u> Only valid for international cargo relayed between national ports handling more than [25.000 TEU] on an annual basis.
- <u>Binding existing ad hoc practices.</u> To the extent exceptions are already granted for use of foreign flagged vessels such practices could be bound to explicitly cover pre- and onward carriage of international cargo.
- <u>Geographical limitations:</u> Transport of international cargo between ports within the same province/territory [or other relevant regional entity] remains excluded.

#### Rental and leasing of vessels with crew (CPC 7213, 7223).

This sub-sector has not been committed. **EC Request**:

- Modes 1, 2 and 3: Take full commitments, i.e. schedule "none", under MA and NT
- Mode 4: Commit as referred to in the section "Horizontal commitments".

#### C. Air transport

1) Maintenance and repair of aircraft and parts thereof.

This sub-sector has not been committed. **EC Request:** 

- Modes 2 and 3: Take full commitments, i.e. schedule "none" under MA and NT
- Mode 4: Commit as referred to in the section "Horizontal commitments"
- 2) Selling and marketing.

This sub-sector has not been committed. **EC Request:** 

- Modes 1, 2 and 3: Take full commitments, i.e. schedule "none" under MA and NT
- Mode 4: Commit as referred to in the section "Horizontal commitments"
- 3) Computer Reservation Systems.

This sub-sector has not been committed. **EC Request:** 

- Modes 1, 2 and 3: Take full commitments, i.e. schedule "none" under MA and NT
- Mode 4: Commit as referred to in the section "Horizontal commitments"
- 4) Groundhandling services, as specified in the attached definitions (Annex 2). This sub-sector has not been committed. **EC Request:**
- Modes 2 and 3: Take full commitments, i.e. schedule "none", under MA and NT
- Mode 4: Commit as referred to in the section "Horizontal commitments"

5) Airport management services, as specified in the attached definitions (Annex 2).

This sub-sector has not been committed. **EC Request:** 

- Mode 3: Take full commitments, i.e. schedule "none", under MA and NT
- Mode 4: Commit as referred to in the section "Horizontal commitments"

#### F. Road transport

b) Freight Transportation (CPC 7123).

This sub-sector has not been committed. **EC Request:** 

- Mode 3: Take full commitments, i.e. schedule "none" under MA and NT
- Mode 4: Commit as referred to in the section "Horizontal commitments"

# d) Maintenance and Repair of Road Transport Equipment (CPC 6112)

This sub-sector has not been committed. **EC Request:** 

- Modes 1, 2 and 3: Take full commitments, i.e. schedule "none" under MA and NT
- Mode 4: Commit as referred to in the section "Horizontal commitments"

# H. Services Auxiliary to All Modes of Transport

b) Storage and Warehouse Services (CPC 742)

This sub-sector has not been committed. **EC Request:** 

- Modes 2 and 3: Take full commitments, i.e. schedule "none" under MA and NT
- Mode 4: Commit as referred to in the section "Horizontal commitments"

# c) Freight Transport Agency/Freight Forwarding Services (CPC 748) and Pre-Shipment Inspection (part of CPC 749)

This sub-sector has not been committed. **EC Request:** 

- Modes 1, 2 and 3: Take full commitments, i.e. schedule "none" under MA and NT
- Mode 4: Commit as referred to in the section "Horizontal commitments".

# Annex 1: SCHEDULE ON MARITIME TRANSPORT SERVICES

Sector or Sub-Sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
TRANSPORT SERVICES  MARITIME TRANSPORT SERVICES			The following services at the port are made available to international maritime transport suppliers on reasonable and no discriminatory terms and conditions
International Transport (freight and passengers) CPC 7211 and 7212 less cabotage transport	(b) Bulk, tramp, and other international shipping, including passenger transportation; none	1) (a) None (b) None	<ol> <li>Pilotage</li> <li>Towing and tug assistance</li> <li>Provisioning, fuelling and watering</li> <li>Garbage collecting and ballast waste disposal</li> <li>Port Captain's services</li> <li>Navigation aids</li> <li>Shore-based operational services essential to ship operations, including communications, water and electrical supplies</li> <li>Emergency repair facilities</li> <li>Anchorage, berth and berthing services</li> <li>See note</li> </ol>

Sector or Sub-Sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
TRANSPORT SERVICES MARITIME TRANSPORT SERVICES			
International Transport (freight and passengers) CPC 7211 and 7212 <u>less</u> cabotage transport (cont.)	2) None	2) None	
	3) (a) Establishment of registered company for the purpose of operating a fleet under the national flag of the State of establishment: unbound	3) (a) Unbound	
	<ul> <li>(b) Other forms of commercial presence for the supply of international maritime transport services (as defined below – 2): none</li> </ul>	(b) None	3) (b) See Notes 2, 3,
	4) (a) Ships' crews: unbound  (b) Key personnel employed in	4) (a) Unbound  (b) Unbound except as in horizontal section	
	relation to a commercial presence as defined under mode 3b) above: Unbound except as in horizontal section	section	

Sector or Sub-Sector	<b>Limitations on Market Access</b>	Limitations on National Treatment Additional Commitments
MARITIME AUXILIARY SERVICES		
Maritime Cargo Handling Services (as defined below – 4)	Unbound* except for – no limitation on transhipment (board to board or via the quay) and/or on the use of on-board cargo handling equipment	
	2) None	2) None
	3) None**	3) None
Storage and warehousing Services CPC 742	4) Unbound except as in horizontal section	4) Unbound except as in horizontal section
	1) Unbound*	1) Unbound*
	2) None	2) None
	3) None**	3) None
Customs Clearance Services (as defined below – 5)	4) Unbound except as in horizontal section 1) Unbound*	4) Unbound except as in horizontal section 1) Unbound*
	2) None	2) None
	3) None**	3) None
	4) Unbound except as in horizontal section	4) Unbound except as in horizontal section

Sector or Sub-Sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
MARITIME AUXILIARY SERVICES			
(cont.)			
Container Station and Depot Services (as defined below – 6)	1) Unbound*	1) Unbound*	
,	2) None	2) None	
	3) None**	3) None	
	4) Unbound except as in horizontal section	4) Unbound except as in horizontal section	
Maritime Agency Services (as defined	1) None	1) None	
below – 7)	2) None	2) None	
	3) None	3) None	
	4) Unbound except as in horizontal section	4) Unbound except as in horizontal section	
(Maritime) Freight Forwarding Services	1) None	1) None	
(as defined below - 8)	2) None	2) None	
	3) None	3) None	
	4) Unbound except as in horizontal section	4) Unbound except as in horizontal section	

<sup>\*</sup> A commitment on this mode of delivery is not feasible.

<sup>\*\*</sup> Public utility concession or licensing procedures may apply in case of occupation of the public domain.

7 FC Request to Pakistan

#### NOTE TO THE SCHEDULE

Where road, rail, inland waterways (and) (related) (auxiliary) services are not otherwise fully covered in (this) (a Member's) schedule, a multimodal transport operator shall have the ability to rent or lease trucks, railway carriages or barges, and related equipment, for the purpose of inland forwarding of cargoes, or have access to, and use of, these forms of multimodal activities on reasonable and non-discriminatory terms and conditions for the purpose of carrying out multimodal transport operations. (« Reasonable and non-discriminatory terms and conditions » means, for the purpose of (multimodal transport operations), (this additional commitment), the ability of the multimodal transport operator to arrange for the conveyance of its merchandise on a timely basis, including priority over other merchandise which has entered the port at a later date).

#### **DEFINITIONS**

- 1. Without prejudice to the scope of activities which may be considered as « cabotage » under the relevant national legislation, this schedule does not include « maritime cabotage services », which are assumed to cover transportation of passengers or goods between a port located in ... (name of country or, for EEC, « a Member State ») and another port located in ... (name of the country or, for EEC, « the same Member State ») and traffic originating and terminating in ... the same port located in (name of country, or for the EEC, « a Member State ») provided that this traffic remains within ... (name of country or « this Member State »)'s territorial waters.
- 2. « Other forms of commercial presence for the supply of international maritime transport services » means the ability for international maritime transport service suppliers of other Members to undertake locally all activities which are necessary for the supply to their customers of a partially or fully integrated transport service, within which the maritime transport constitutes a substantial element. (This commitment shall however not be construed as limiting in any manner the commitments undertaken under the cross-border mode of delivery).

These activities include, but are not limited to:

- (a) marketing and sales of maritime transport and related services through direct contact with customers, from quotation to invoicing, these services being those operated or offered by the service supplier itself or by service suppliers with which the service seller has established standing business arrangements;
- (b) the acquisition, on their own account or on behalf or their customers (and the resale to their customers) of any transport and related services, including inward transport services by any mode, particularly inland waterways, road and rail, necessary for the supply of the integrated services;
- (c) the preparation of documentation concerning transport documents, customs documents, or other documents related to the origin and character of the goods transported;
- (d) the provision of business information by any means, including computerised information systems and electronic data interchange (subject to the provisions of the annex on telecommunications);
- (e) the setting up of any business arrangements (including participation in the stock of a company) and the appointment of personnel recruited locally (or, in the case of

foreign personnel, subject to the horizontal commitment on movement of personnel) with any locally established shipping agency;

- (f) acting on behalf of the companies, organising the call of the ship or taking over cargoes when required.
- 3. « Multimodal transport operators » means the person on whose behalf the bill of lading /multimodal transport document, or any other document evidencing a contract of multimodal carriage of goods, is issued and who is responsible for the carriage of goods pursuant to the contract of carriage.
- 4. « Maritime cargo handling services » means activities exercised by stevedore companies, including terminal operators, but <u>not including</u> the direct activities of dockers, when this workforce is organised independently of the stevedoring or terminal operator companies. The activities covered include the organisation and supervision of:
- the loading/discharging of cargo to/from a ship;
- the lashing/unlashing of cargo;
- the reception/delivery and safekeeping of cargoes before shipment or after discharge.
- 5. « Customs clearance services » (alternatively « customs house brokers' services ») means activities consisting in carrying out on behalf of another party customs formalities concerning import, export or through transport of cargoes, whether this service is the main activity of the service provider or a usual complement of its main activity.
- 6. « Container station and depot services » means activities consisting in storing containers, whether in port areas or inland, with a view to their stuffing/stripping, repairing and making them available for shipments.
- 7. « Maritime agency services » means activities consisting in representing, within a given geographic area, as an agent the business interests of one or more shipping lines or shipping companies, for the following purposes:
  - marketing and sales of maritime transport and related services, from quotation to invoicing, and issuance of bills of lading on behalf of the companies, acquisition and resale of the necessary related services, preparation of documentation, and provision of business information;
  - acting on behalf of the companies organising the call of the ship or taking over cargoes when required.
- 8. « Freight forwarding services » means (the activity consisting of organising and monitoring shipment operations on behalf of shippers, through the acquisition of transport and related services, preparation of documentation and provision of business information).

# Annex 2 Facilitating air transport services

# **Ground-handling Services**

Efficient ground-handling is essential to the proper functioning of air transport and competition between operators in this area ensures that proper use is made of air transport infrastructure. It helps reduce the operating costs of airlines and improves the quality of service for airport users.

For specialised groundhandling suppliers the following activities are requested:

- Ground Administration supervision and administration at the airport (CPC 7461);
- Passenger Handling assisting arriving, departing and transfer passengers (CPC 7461);
- Baggage Handling handling baggage in the sorting area (CPC 7461);
- Freight and Mail Handling physical handling of freight and mail, dealing with security and customs procedures (CPC 74110 (container handling services) and 74190 (other cargo handling services);
- Ramp Handling marshalling and moving the aircraft, loading and unloading of aircraft, transport of passengers, freight, supplies (CPC 7469).
- Aircraft Services cleaning the aircraft, heating and cooling, removal of snow and ice (CPC 7469);
- Fuel and Oil Handling organisation and provision of fuel and oil;
- Aircraft Maintenance covered specifically by the Annex as above;
- Flight Operations and Crew Administration preparation of the flight, inflight and post-flight assistance, crew administration;
- Surface Transport organisation and execution of transport within airport
   except to and from aircraft;
- Catering Services administration, storage, preparation and delivery of bar and food supplies (CPC 6423). [Catering is listed for only for information purposes as this activity is classified and committed by Pakistan as part of tourism services]

#### **Airport management services**

Airport management services constitute the core activities of airport services providers and cover: Airport operation services (excl. cargo handling), including passenger air terminal services and ground services on air fields, including runway operating services, on a fee or contract CPC 74610. Activities are also related to "other management consulting services" (CPC 86509) and activities separately specified under "other management services not elsewhere classified" (CPC 86609). A commitment will allow services

suppliers to take an equity stake in - and engage in the overall operation and management of - airports when these are open for investments from private operators. Thereby it will bind existing common practices in the sector.

2

# **ENERGY SERVICES**

# EC request to Pakistan

This request includes services that are listed under the negotiating proposal of the EU (S/CSS/W/60). The work on the classification of these services is still underway. For this reason, some activities therefore lack reference to a CPC code.

The EC requests that this area is committed as follows:

### A. Services related to exploration and production

# CPC 8675: Related scientific and technical consulting services

This sub-sector is not committed. **EC Request:** 

- Mode 3: Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4: Commit as referred in the section "Horizontal commitments".

# **CPC 511 and CPC 51360: Construction and related engineering services** These sub-sectors are not committed. **EC Request:**

- Mode 3: Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4: Commit as referred in the section "Horizontal commitments".

#### B. Services related to the construction of energy facilities

#### **B.1 Construction of energy facilities**

#### **CPC 513: Construction work for civil engineering**

CPC 51340: For long distance pipelines, communication and power lines (cables)

CPC 51350: For local pipelines and cables; ancillary works

CPC 51360: For constructions for mining and manufacturing

These sub-sectors are not committed. **EC Request:** 

- Mode 3: Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4: Commit as referred in the section "Horizontal commitments".

#### B.2 Installation and assembly work

#### **CPC 516: Installation and assembly work**

This sub-sector is not committed. **EC Request:** 

- - Mode 3: Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4 : Commit as referred to in the section "Horizontal commitments".

# C. Services related to networks

# C.1 Operation of transportation/transmission and distribution facilities

# CPC 887: Services incidental to energy distribution

This sub-sector is not committed. **EC Request:** 

- Modes 3 : Take commitments for operation of networks not part of the integrated system.
- Mode 4 : Commit as referred to in the section "Horizontal commitments".

# CPC 71310: Transportation of petroleum and natural gas

This sub-sector is not committed. **EC Request:** 

- Modes 3 : Take commitments for operation of networks not part of the integrated system.
- Mode 4 : Commit as referred to in the section "Horizontal commitments".

#### D. Storage services

# CPC 74220: Bulk storage services of liquids or gases

This sub-sector is not committed. **EC Request:** 

- Mode 3: Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4 : Commit as referred to in the section "Horizontal commitments".

#### E. Services for the supply of energy

E.1 Wholesale of energy products

# CPC 62271: Wholesale trade services of solid, liquid and gaseous fuels and related products

This sub-sector is not committed. **EC Request:** 

- Mode 3: Take full commitments for solid and liquid fuels and related products, i.e. schedule "none" under MA and NT.
- Mode 4 : Commit as referred to in the section "Horizontal commitments".

#### E.2 Retail sale of energy products

# CPC 63297: Retail sale of fuel oil, bottled gas, coal and wood

This sub-sector is not committed. **EC Request:** 

- Mode 3 : Take commitments.
- Mode 4: Commit as referred to in the section "Horizontal commitments".

### E.3 Trading of energy products

# **EC Request:**

- Modes 1, 2, 3 : Take commitments.
- Mode 4: Commit as referred to in the section "Horizontal commitments".

# E.4 Brokering of energy products

#### **EC Request:**

- Modes 1, 2, 3 : Take commitments.
- Mode 4: Commit as referred to in the section "Horizontal commitments".

# F.Services for the final use

#### F.1 Energy audit

# **CPC 86505: Production management consulting services**

This sub-sector is not committed. **EC Request:** 

- Mode 3: Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4: Commit as referred to in the section "Horizontal commitments".

# F.2 Energy management

#### **CPC 86505: Production management consulting services**

This sub-sector is not committed. **EC Request:** 

- Mode 3: Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4: Commit as referred to in the section "Horizontal commitments".

#### G. Services related to decommissioning

#### **EC Request:**

- Mode 3: Take full commitments, i.e. schedule "none" under MA and NT.
- Mode 4 : Commit as referred in the section "Horizontal commitments".

#### MFN EXEMPTIONS

# **EC request to Pakistan**

# **Banking and Other Financial Services:**

Foreign service promoters are granted licenses on the basis of reciprocity. **EC Request**: Eliminate.

# **Telecommunications:**

Exemption for bilateral agreements on reciprocity requirements with ECO member countries and Bangladesh. **EC Request**: Eliminate. None of the other countries involved have invoked a similar MFN exemption.

Exemption for countries covered by International Telecommunication Services Agreements between Pakistan Telecommunication Services Agreements and foreign operators. **EC Request**: Eliminate.

Exemption for neighbouring countries. **EC Request**: Eliminate.